

Monthly Informatior

October 2, 2020

FOOD & LIFE COMPANIES LTD. [3563.T]

Sushiro Brand Stores : YoY% of All-Store and Same-Store Performance Results

(YoY, %)

FY2020/9	Oct	Nov	Dec	Jan	Feb	Mar	1H	Apr	May	Jun	Jul	Aug	Sep	2H	Full Year
All-Store Revenue	109.3	114.9	111.4	111.8	117.8	90.7	108.8	58.0	84.8	103.1	101.8	92.5	102.2	90.5	99.0
LFL Revenue	105.4	110.0	107.0	107.0	112.0	86.3	104.1	55.6	81.4	97.9	96.5	87.7	97.1	86.1	94.9
LFL Customer Count	104.1	104.9	102.4	105.5	112.8	83.9	101.7	45.3	65.4	89.2	88.5	83.4	90.6	77.3	89.0
LFL Average Customer Ticket	101.2	104.9	104.5	101.5	99.3	102.8	102.4	122.7	124.5	109.8	109.0	105.2	107.2	111.4	106.6

Note :

1. The figures above are of the stores operated under Sushiro brand and located in Japan.
2. LFL figures are of the stores in Japan that are in the 15th month of operation or longer.
3. Due to a change in customer count aggregation method used for store database, approximately 2 % of positive impact on Customer Count LFL (negative impact on Average Customer Ticket) to be included in the figures for January 2020 onwards.
4. With Y2020 being a leap year, Y2020 February results shown above are based on the comparison of 29 calendar days (Y2020) vs. 28 calendar days (Y2019), resulting in +5.1% on All-Store Revenue and +4.8% on Revenue LFL.